

[For researchers]

Technology Transfer Office of the University of Barcelona Connecting research and society



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The success of any research project requires adequate collaborations that provide the necessary resources and knowledge to transform it into a useful product or service for society.

The transfer process, in any of its modalities, demands mastering a wide range of areas related to legal, economic, regulatory and technical aspects that often need the support of expert staff to accompany you and guide you throughout the whole journey.

At the FBG we can help you find funding to develop your project, contact the right partners, and find the most suitable way to turn your research into a benefit for society. We are a professional team specialized in technology transfer, creation of companies, search of funding, business development, negotiation of contracts, legal and intellectual property, economic management, and marketing and communication. Our goal is to offer you a complete portfolio of services to advance your research project.

Successful research is that which is capable of generating a positive impact on society.

## **ACTIVITIES**

### **Fostering innovation**

We have our own funding programmes to support the valorisation of research projects and to foster the creation of new spin-offs by hiring mentors.

# **Workshops on the entrepreneurial ecosystem**

Learn about the experiences of successful bioentrepreneurs in companies born from research projects through workshops, seminars, and courses.

#### Science + Partners

People from the business world and investors review your project and give you advice so that your value proposal is clear.

We offer direct access to the main technology investors such as:

- Caixa Capital Risc
- Ysios
- Inveready
- Uninvest
- BeAble
- Others

# Humanities: from the university to market

Learn about experiences of collaboration in the field of the humanities and social sciences between the university and different companies.

## **Bio Speed dating**

Find an expert in business management in the field of life and health sciences so that your project reaches the market through the creation of a new start-up.

# **Solutions to business challenges / Open Innovation Forum**

Meet the innovation challenges of companies in the food, health, chemical, and energy sectors, among others.

## WE CAN HELP YOU:



**Finding funding** for your projects through:

- University-companies collaboration.
- · Calls and grants.

We advise you in the search of funding sources for innovative research in the early stages, market-driven research, and Early Stage Spin-offs.



# Protecting and licencing your research:

- We evaluate your technology and decide the most suitable way and the right time to protect it.
- We identify companies that can licence protected technologies and bring them to market. We fund patent applications.

75% of the patent revenue returns to the inventors and the research group. An exploited patent can be a major source of funding for your research.



## Identifying the most suitable partners for your project:

- Participation in networking events and sectorial trade fairs and clusters.
- Visibility of your research in specialized forums.

We have specific mentoring programmes to add the vision of an entrepreneurial expert to your project.



## Negotiating the contracts with your partners:

 We ensure your income. In any collaboration, finding the right partner is just as important as establishing a fair relationship with them. The FBG negotiates the business terms of your collaborations defending your interests.

Companies increasingly prefer buying research results to generating them internally. Conducting research projects for companies through a partnership agreement will allow you access to useful economic and human resources to advance your own research.



# Creating a spin-off:

- · Assessment of the feasibility of your project.
- Integral support: team building, capital raising (funding rounds), financial plan, business plan ...
- Strategic mentoring.

Creating a company is often the most effective way to get funding to advance your project. The support of our professional team will help you improve your business idea and minimize the risk of failure. You're not alone!



# Disseminating vour research:

- Monthly newsletter sent to about two thousand strategic contacts.
- · Visibility in social networks.
- Professional communication of your technology.

Use our communication channels to give visibility to your research in a professional way. Tell us what you do and we will explain it. Well-placed news attracts business!



	Grants	Features	First stages of innovative research	Market- driven research	Early stage spin-off
F2I FONS IMPULS INNOVACIÓ	Fund for the Promotion of Innovation - Fval	€25,000 per project	•	•	
	Fund for the Promotion of Innovation - MiR	€6,000 per mentor	•	•	
Caixa impulse	Caixa Impulse	€100,000 per project – life and health sciences	•	•	
RETOS-COLABORACIÓN	RETOS COLABORACIÓN	Projects with companies. Group personnel costs covered		•	
RIS3CAT	RIS3CAT Communities	Projects led by companies/GR partners or outsourced		•	
AP	MAP EADA - ACCIÓ	Free advisory programme to bring innovative research projects to market		•	
	Industry-Knowledge Programme - LLAVOR	€20,000 for a research group		•	
PROGRAMA INDÚSTRIA DOL CONSIDERAMENT 2016	Industry-Knowledge Programme - PRODUCTE	€100,000 for a research group		•	
	Industry-Knowledge Programme - MERCAT	Collateral for ICF participation loan			•
(eit) Health	EIT Health - Headstart	€50.000 per project – healthcare and healthy ageing			•
→ CDTI meotec	NEOTEC (CDTI)	Up to €250,000 for companies			•
<b>Q</b>	Torres y Quevedo Programme	Supports the recruitment of doctors			•
DOCTORATS INDUSTRIALS	Industrial Doctorates Programme	Supports the recruitment of graduate students			•
EMPENTA	Empenta ESADE- ACCIÓ	Start-up acceleration programme			•
entes	ENISA	Loans up to €75,000, €300,000 or €1,500,000			•
ACCIÓ  Generalitat de Catalunya	Start-up Capital – ACCIÓ	Up to €75,000 for companies			•
PREACCELERACIÓ	Programa Preacceleració  - Barcelona Activa	Start-up acceleration programme			•

Fundació Bosch i Gimpera
Baldiri Reixac, 4-8 | Parc Científic de Barcelona, torre D | 08028 Barcelona
T. 93 403 99 00 | fbg@fbg.ub.edu | @BoschiGimpera



